

Pre-Licensing Education for Pennsylvania

PRE-LICENSING EDUCATION (PE)

Pre-Licensing Education (PE) is essential for individuals taking their state insurance exam. All Magellan Pre-Licensing courses are available in either self-study or web-based classroom format. The web-based course is structured over a 3-day period with classes beginning at 8:30 a.m. and concluding at 4:30 p.m. This course, taught by Dr. Krauss, is available for in-house Pre-Licensing Education for insurance agencies, brokerage firms, accounting firms, financial planning firms, and financial institutions.

Breeze through your pre-licensing education faster, easier, and more conveniently with Magellan Group PE. Specifically designed for individuals preparing for the Pennsylvania PSI exams, we offer a complete learning system designed to guide you through Pennsylvania's pre-licensing education. Unlike generic multi-state study material, our material specifically corresponds with the Pennsylvania exam outlines. This is especially important today due to the Pennsylvania Insurance Department's concentrated emphasis (20% of the P&C exam and 21% of the LA&H) on Pennsylvania insurance regulations.

Available in either self-study or web-based classroom format, we make the licensing process simple, efficient, and cost effective. Students can self-study using our traditional print materials (licensing manual, flash cards and focus notes) and also have the ability to access our study material entirely online via a computer, tablet, or mobile device. If a classroom format is what you are looking for, we offer convenient classes throughout the year including a free webcast on "How to Pass Your Licensing Exam." Additionally, students who purchase our self-study course materials and later choose to attend our classroom course are eligible for a credit (\$139, \$169, or \$199) toward the cost of the class registration fee. Regardless of the format chosen, you can be assured that our Pre-Licensing programs contain the finest educational material and professional support.

So, if you are new to the insurance and risk management field, or an experienced producer looking to add a licensing authority, let The Magellan Group help you chart your own course. Visit our website at www.magellangroupinc.com for additional information and a free demonstration of our Exam Master Online. You can also give us a call at 412-885-1210 and we will answer any of your questions on pre-licensing education, including information on our free webcast!

2026 Class Schedule

<input type="checkbox"/> PC course on February 4, 5, 6	<input type="checkbox"/> LAH course on March 11, 12, 13	Location: At your computer
<input type="checkbox"/> PC course on May 6, 7, 8	<input type="checkbox"/> LAH course on June 17, 18, 19	
<input type="checkbox"/> PC course on August 12, 13, 14	<input type="checkbox"/> LAH course on September 16, 17, 18	
<input type="checkbox"/> PC course on November 11, 12, 13	<input type="checkbox"/> LAH course on December 9, 10, 11	
		Time: 8:30 am - 4:30 pm

___ PC ___ LAH – Basic Online Pre-licensing Self-Study Package\$139.00	Self-study course.....\$ _____
(includes digital manual, practice questions, audio focus notes, flash cards)	Shipping (1 st package).....\$ _____
___ PC ___ LAH - Essential Pre-licensing Self-Study Package\$169.00	Sales tax (add 7%).....\$ _____
(includes printed manual, online access)	Total self-study amount.\$ _____
___ PC ___ LAH - Comprehensive Pre-licensing Self-Study Package\$199.00	Class registration fee*\$ _____
(includes printed manual, focus notes, flash cards, online access)	Total amount.....\$ _____
___ Class Registration Fee\$399.00	
(includes printed manual, focus notes, flash cards, online access)	

Name _____

Company _____

Address _____

City _____ State _____ Zip _____ Tel _____

Visa/MC# _____ Exp.date _____

Signature _____ E-mail _____

Photocopy and mail/fax with credit card information or a check made payable to:

THE MAGELLAN GROUP, INC.
300 Weyman Plaza, Suite 280
Pittsburgh, PA 15236

TEL 412-885-1210 • FAX 412-885-1253
www.magellangroupinc.com

* Orders are shipped UPS ground service within 24 business hours of receipt. Delivery is generally received within 48 hours of shipping. Ground shipping is \$19 for first manual set and \$1 for each additional manual set. Shipping charges are not applicable to the Basic Online PE Self-Study Package.

ABOUT OUR PRE-LICENSING EDUCATION COURSE

Course Overview - This web-based course is specifically designed to prepare individuals for their Pennsylvania insurance licensing examination. The course is structured over a 3-day period with classes beginning each day at 8:30 a.m. and concluding at 4:30 p.m. An optional webcast is presented prior to class to assist students in understanding the licensing exam process. This course, taught by Dr. Krauss is available for personalized in-house Pre-Licensing Education and/or in-house CE training for insurance agencies, brokerage houses, accounting firms, financial planning firms, and financial institutions.

Course Material - Students will be shipped a study manual, Flash Cards, Focus Notes and a Pennsylvania Licensing Information Bulletin and information to access Exam Master Online. Students are encouraged to complete the pre-class assignments prior to class. The specially prepared Focus Notes will be used in class to assist students on important topics and critical *must know information* for exam success. Exam Master Online, which includes over 10 hours of audio PowerPoint chapter summaries of key concepts and over 900 exam-like practice questions with rationales, should be used to supplement the printed study material. Students also have the option to access the course materials entirely online via a computer or mobile devices such as iPhones, iPads, or similar Android devices.

Course Instructor - George E. Krauss, D.Ed., CPCU, CLU, ChFC, ARM, is the instructor and author of the Pennsylvania study guides used in this course. Dr. Krauss has authored numerous books on insurance including annotated analyses of the Homeowners Policy, Personal Auto Policy and Dwelling Policy published by the Rough Notes Company, and the Businessowners Policy and Commercial Property Coverage Guide published by the National Underwriter Company. He is a graduate of Robert Morris University completing his master's and doctoral studies at The Pennsylvania State University. He has been retained in over 300 legal cases involving various aspects of agent/insurer practices. To date, over 40,000 individuals have used Dr. Krauss's materials in passing their Pennsylvania insurance licensing exams.

Registration Fee - Registration includes printed study materials, access to online course content, and pre-class Webinar. Registration *does not* include the state licensing exam fees. Digital/tape recording of the course is prohibited. Class may be cancelled if attendance is insufficient (course fee minus the cost of materials will be refunded). Cancellation by the student must be in writing and received at least 7 days before class. Cancellation within 7 days prior to class is subject to a \$50 cancellation fee.

Guarantee - If an attendee does not pass his or her exam, the student may attend a future public class within one year from the date of the original class, at no cost (student may have to purchase updated materials).

Self-Study Option – Students follow a self-directed study schedule utilizing our Pennsylvania specific study materials and the companion Exam Master Online. Exam Master Online includes your licensing manual in a PDF format, over 450 PowerPoint slides containing audio summaries of key topics and concepts, chapter practice exams with rationales, and a glossary of terms.

Magellan PE

Chart your own course

Magellan PE and CE

Breeze through your pre-licensing or continuing education anytime – anyplace – anywhere



A simple, concise, and practical solution to Pennsylvania pre-licensing and continuing education needs from

THE MAGELLAN GROUP, INC.

Accessible on iPad, iPhone and Android platforms