

PRE-LICENSING EDUCATION (PE)

Pre-Licensing Education (PE) is a mandatory requirement for individuals prior to taking their state insurance exam. This web-based course complies with Pennsylvania's 24-hour Pre-Licensing Education requirement and is structured over a 3-day period with classes beginning at 8:30 a.m. and concluding at 5:00 p.m. This course, taught by Dr. Krauss is available for in-house PE for insurance agencies, brokerage firms, accounting firms, financial planning firms, and financial institutions.

Course Material - Students receive a study manual, Flash Cards, Focus Notes, a Pennsylvania Licensing Information Bulletin and access to Exam Master Online. The specially prepared Focus Notes will be used in class to assist students on important topics and critical *must know information* for exam success. Exam Master Online, which includes over 10 hours of audio PowerPoint chapter summaries and over 900 exam-like practice questions with rationales, should be used to supplement the printed study material. Students will also have the option to access our entire suite of course materials entirely online via a computer or mobile devices such as iPhones, iPads, or similar Android devices.

Course Instructor – George E. Krauss, D.Ed., CPCU, CLU, ChFC, ARM is the instructor and author of the Pennsylvania study guides used in this course. Dr. Krauss has authored numerous books on insurance including annotated analyses of the Homeowners Policy, Personal Auto Policy and Dwelling Policy published by the Rough Notes Company, and the Businessowners Policy and Commercial Property Coverage Guide published by the National Underwriter Company. He is a graduate of Robert Morris University completing his master's and doctoral studies at The Pennsylvania State University. To date, over 40,000 individuals have used Dr. Krauss's materials in passing their Pennsylvania insurance licensing exams.

Registration Fee - Registration includes study materials, access to online course content and pre-class Webinar. Registration *does not* include the state licensing exam fees. Digital/tape recording of the course is prohibited. Class may be cancelled if attendance is insufficient (course fee minus the cost of materials will be refunded). Cancellation must be in writing and received 7 days before class. Cancellation within 7 days prior to class is subject to a \$50 cancellation fee.

Guarantee – If an attendee does not pass his or her exam within one year from the date of the original class, the student may attend a future public class at no cost (student may have to purchase updated materials).

Self-Study Option – Student self-studies and receives a PE certificate after passing an on-site exam (home or office) that must be monitored by a disinterested 3rd party (anyone other than a relative or direct supervisor). Multiple retakes of final PE exam are permitted.

2023 Class Schedule

- | | |
|---|--|
| <input type="checkbox"/> PC course on February 8, 9, 10 | <input type="checkbox"/> LAH course on March 8, 9, 10 |
| <input type="checkbox"/> PC course on May 3, 4, 5 | <input type="checkbox"/> LAH course on June 7, 8, 9 |
| <input type="checkbox"/> PC course on August 2, 3, 4 | <input type="checkbox"/> LAH course on September 6, 7, 8 |
| <input type="checkbox"/> PC course on November 1, 2, 3 | <input type="checkbox"/> LAH course on December 6, 7, 8 |

Location: At your computer

Time: 8:30 am - 5:00 pm

- ___ PC ___ LAH – **Basic Online Pre-licensing Self-Study Package**.....\$119.00
 (includes digital manual, practice questions, audio focus notes, flash cards)
- ___ PC ___ LAH - **Essential Pre-licensing Self-Study Package**.....\$159.00
 (includes printed study manual, and online access)
- ___ PC ___ LAH - **Comprehensive Pre-licensing Self-Study Package**.....\$189.00
 (includes printed study manual, focus notes, flash cards, and online access)
- ___ **Class Registration Fee**\$399.00
 (includes printed study manual, focus notes, flash cards, and online access)

- Self-study course.....\$ _____
- Shipping (1st package).....\$ _____
- Sales tax (add 7%).....\$ _____
- Total self-study amount.....\$ _____
- Class registration fee*.....\$ _____
- Total amount.....\$ _____

Name _____ SS# _____

Company _____

Address _____

City _____ State _____ Zip _____ Tel _____

Visa/MC # _____ Exp.date _____

Signature _____ E-mail _____

Photocopy and mail/fax with credit card information or a check made payable to:

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Social Security number is required by the Pennsylvania Insurance Department and only needed if registering for the residential classroom option.
 * Orders are shipped UPS ground service within 24 business hours of receipt. Delivery is generally received within 48 hours of shipping. Ground shipping is \$15 for first manual set and \$1 for each additional manual set. Shipping charges are not applicable to the Basic Online PE Self-Study Package.

ABOUT OUR PRE-LICENSING EDUCATION COURSE

Course Overview - This course complies with Pennsylvania's 24-hour Pre-licensing Education requirement. The course is structured over a 3-day period with classes beginning each day at 8:30 a.m. and concluding at 5:00 p.m. An optional webcast is presented prior to class to assist students in understanding the licensing exam process. This course, taught by Dr. Krauss is available for personalized in-house PE and/or in-house CE training for insurance agencies, brokerage houses, accounting firms, financial planning firms, and financial institutions.

Course Material - Students will be shipped a study manual, Flash Cards, Focus Notes and a Pennsylvania Licensing Information Bulletin and access to Exam Master Online. Students are encouraged to complete the pre-class assignments prior to class. The specially prepared Focus Notes will be used in class to assist students on important topics and critical *must know information* for exam success. Exam Master Online, which includes over 10 hours of audio PowerPoint chapter summaries of key concepts and over 900 exam-like practice questions with rationales, should be used to supplement the printed study material. Students also have the option to access the course materials entirely online via a computer or mobile devices such as iPhones, iPads, or similar Android devices.

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